

Message Text

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41

ORIGIN EA-14

INFO OCT-01 NEA-14 ISO-00 EB-11 CIAE-00 DODE-00 PM-07 H-03

INR-10 L-03 NSAE-00 NSC-07 PA-04 RSC-01 PRS-01 SP-03

SS-20 USIA-15 AEC-11 AID-20 CEA-02 CIEP-02 COME-00

FEAE-00 FPC-01 INT-08 OMB-01 SAM-01 SCI-06 STR-08

TRSE-00 /174 R

DRAFTED BY EA/IMS:ADORNHEIM:LRR

APPROVED BY EA/IMS - THEODORE J.C. HEAVNER

EB/FSE - MR. CREEKMORE

EA/J - MR. PIEZ

NEA/ARP - MR LUMSDEN

----- 070491

R 101418Z JUL 74

FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA

INFO AMEMBASSY TOKYO

AMEMBASSY ABU DHABI

C O N F I D E N T I A L STATE 148249

E.O. 11652: GDS

TAGS: ENRG, ID

SUBJECT: INDONESIAN LNG

REF: STATE 143722

1. TODD (PACIFIC LIGHTING) INFORMED DEPTOFF JULY 9 THAT HE HAS DROPPED IDEA OF MEETING IBNU LATER THIS MONTH AND INSTEAD WILL PROBABLY MEET IN HONOLULU WITH TIRTO UTOMO SOMETIME BETWEEN JULY 20 AND 25. TODD WILL FOLLOW UP ON TIRTO'S SUGGESTION (MADE IN PHONE CALL LAST WEEK) THAT PACIFIC LIGHTING PROVIDE CONCRETE EXAMPLES OF HOW ITS PRICING FORMULA BASED ON WEST COAST EQUIVALENT FUEL PRICE CONCEPT MIGHT WORK OUT IN PRACTICE.

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2. IN SAME PHONE CALL TIRTO CATEGORICALLY ASSURED TODD THAT FAR EAST OIL COMPANY MAN WAS NOT "SELLING PACIFIC LIGHTING'S GAS" IN JAPAN. IT WAS EXTRA BADAQ GAS HE WAS TRYING TO MARKET.

3. MEANWHILE, O'ROURKE OF PACIFIC LIGHTING HAS JUST RETURNED FROM SCOUTING TRIP TO ABU DHABI AND QATAR LOOKING FOR ADDITIONAL GAS SOURCES. WHILE THERE HE LEARNED THAT JAPANESE, WHO HAD FIRM CONTRACT TO BUY ABU DHABI GAS AT 88 CENTS F.O.B. PER MILLION BTUS, HAD BEEN ASKED TO RENEGOTIATE THEIR CONTRACT. ABNU DHABI SAID NOW TO BE ASKING 2 DOLS. 19 CENTS, F.O.B. KISSINGER

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Message Attributes

Automatic Decaptioning: X
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Concepts: NATURAL GAS, SALES, CONTRACTS, PRICES, NEGOTIATIONS
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Draft Date: 10 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: shawdg
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
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Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: ADORNHEIM:LRR
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Executive Order: GS
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Original Previous Classification: n/a
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30 JUN 2005

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Review Withdrawn Fields: n/a
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To: JAKARTA
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005